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Management Biography

Simon Stockley, CEO

Graduating with a Bachelor of Law degree in 1985 Simon Stockley, after serving articles of clerkship, left the profession to pursue an independent career in property development and marketing, establishing and managing the Townhouse Group of Companies over a ten year period.

In 1999, he established South African Homeloans, South Africa's first discount home loan specialist and non-bank mortgage lender. He was appointed the company's first Chief Executive Officer in 2000, a position he held until his resignation in October 2004. During his tenure as CEO of SA Home Loans, the Company grew its mortgage portfolio from a zero base to in excess of R20 billion ($3.5 billion).

Simon has received numerous awards in recognition of his management and, particularly, his marketing expertise, including The Institute of Marketing Managers' KwaZulu Natal Marketing Man of the Year Award and The British Airways/Natal Mercury Business Excellence Award.

He has spoken widely, both locally and internationally and has written numerous articles on "securitisation". He led the team which brought South Africa's first residential mortgage backed security issue to the market in November 2001 (Thekweni 1) and was, subsequent to this issue, intimately involved in the structuring and marketing of a further three Thekwini bond portfolios.

Since November 2005, Simon has been retained by Kingdom Installment as an advisor to the Board. Kingdom Installment is a specialist loan finance company operating in the Kingdom of Saudi Arabia. During this period, Simon successfully launched the Gulf's first Sharia compliant mortgage securitisation program (KSA MBS) and executed a strategic alliance on behalf of the company with Arab National Bank and the International Finance Corporation, in terms of which KIC will be recapitalised in excess of $550 million, making it the largest specialist home loan finance company operating in the GCC.

In November 2006, Simon merged his investment and consulting activities under Catalis (Pty) Ltd, through which entity he now consults to a wide range of both national and international clients And in addition to Simon's executive responsibilities Simon acts as Non–Executive Chairman to a specialist mortgage finance company in Ghana, Ghana Home Loans.

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